



Microsoft Public Sector



Implementing A National Network: The EPA Exchange Network Experience

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“Change is one thing,
progress is another.
“change” is scientific,
“progress” is ethical;
change is indubitable,
whereas progress is a
matter of controversy.”

Bertrand Russell (1872–1970)
British philosopher

“Collaborate horizontally on defining both the problem and the solution – let’s create value that way – and then the foundation will invest our money in solutions we both define.”

Bill and

Melinda Gates Foundation

**Grand Challenges in Global Health
2003**

“The role of leading is not to force change on the unwilling but to unleash the willing...

And to persist long enough for the change to be institutionalized.”

**Steve Kelman, Ph.D
Harvard Professor**

“In the new world of business webs, open networking built on trust will beat out closely held proprietary resources every time.”

Don Tapscott, 2005

CEO New Paradigm

**“If you see a snake, kill it.
Don’t play with dead snakes.
Don’t forget that great
opportunities look like snakes
at first.”**

**James Barksdale, 2002
Former CEO, Netscape**

“There’s a tendency to overestimate how much things will change in two years and underestimate how much change will occur over 10 years.”

Bill Gates, 2006

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